

Contract/Proposal between Town and: Mid-Atlantic Waste Systems to Purchase a fully equipped 2020 Freightliner chassis with a Heil 25yd. high compaction rear load compactor installed on chassis.

Purpose of Project and Project Background: Purchase new rear load garbage truck to replace a 2009 International chassis and 25 cu.yd. Pac-Mor compactor. The unit is fully equipped including dual cart tippers, carries the full factory warranty and should be ready for delivery in approximately 90 days. The average delivery time for a separate chassis and body order is 6-8 months. The quoted price is \$166,355.00

Background or Party with Whom the Town would sign the Contract: The Town currently owns several Freightliner chassis and Heil compactors. Both units have proven very reliable. Our Mid-Atlantic Waste Systems dealer is located in Easton MD. and provides excellent service capabilities and support for their units.

Time frame to Complete Contract: This unit should be available for delivery by the end of May 2020

Source of Funding: 40.000.7420

Alternatives Considered: N/A

**Town of Bethany Beach**  
**Purchase Order of \$10,000**

Date of Request: 2/11/20

Vendor Name: Mid Atlantic Waste Systems

Address: 10641 Cordova Road

Easton Md. 21601

Phone: 1-800-338-7274

Description of Purchase:

Purchase a 2020 Freightliner M2 Chassis <sup>with</sup> ~~and~~ a  
Heil 25 yard high compaction rear load Compactor mounted  
on The chassis.

This truck replaces a 2009 International chassis  
and Pak Mar body.

Total Cost: \$166,355.00

Account Coding: 40.000.7420

Other Bidders:

Amount

Freightliner chassis \$111,673 + Pak Mar body - \$69,885 Total \$181,558

Peterbilt Chassis \$104,275 + Pak Mar body - \$69,885 Total \$174,160

Mack Chassis: \$127,348. + Heach body - \$76,789.00 Total \$204,137

Reason for selecting this vendor: lowest price chassis and body  
combination, and shortest lead time

Contract #: 2020-20

Approved by Council: \_\_\_\_\_