

**Town of Bethany Beach
Purchase Order of \$10,000**

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JUN 29 2022
TOWN MANAGER'S OFFICE

Date of Request: 6/27/22

Vendor Name: Mid Atlantic Waste Systems
Address: 10641 Cordova Road
Easton MD. 21601

Phone: 800-338-7274 or local 410-820-7188

Description of Purchase:

Purchase a new 2022 Peterbilt Chassis
with a 25 cubic yard Heil high compaction body,
body to include dual Cant frames, LED light package
and back up camera

Total Cost: \$248,930

Account Coding: 40.000.7420

Other Bidders: Amount
NO other chassis manufacturers
are even willing to provide a proposal due
to the constant change in pricing. Estimated
build time is 12-18 months at best

Reason for selecting this vendor: Availability of the unit and
timeframe for delivery. Have worked with and are
comfortable with Mid-Atlantic Waste ~~Systems~~

Contract #: _____

Approved by Council: _____

Contract/Proposal between the Town of Bethany Beach and Mid-Atlantic Waste Systems to Purchase a fully equipped 2022 Peterbilt chassis and a Heil DuraPack 5000 25 cubic yard high compaction rear load garbage truck equipped with dual cart tippers.

Purpose of Project and Project Background: Purchase a new rear load garbage truck to replace a 2013 Freightliner chassis and a Leach 25 cubic yard high compaction body. The unit will be fully equipped including dual cart tippers This unit should be ready for delivery in approximately 90-120 days. Currently the average delivery time for a separate chassis and body to be built and delivered is estimated to be a minimum of 12-18 months. The quoted price is \$248,9300. Currently, available inventory for medium duty trucks remains extremely depleted. Freightliner, and International cannot even provide me a written proposal at this time. Projected delivery time for any truck chassis and body, ground up build, would be well into 2023 or possibly 2024. Due to constant price increases and availability of parts I believe an 18-24 month timeframe is more realistic. We are currently waiting for a truck that was ordered in March of 2021, 14 months ago

Background or Party with Whom the Town would sign the Contract: The Town currently owns a Peterbilt chassis and Heil compactors. Our Mid-Atlantic Waste Systems dealer is located in Easton MD., provides excellent service capabilities and support for their products. Fortunately, Mid Atlantic Waste had a chassis in their yard and is available to us as currently priced.

Time frame to Complete Contract: This unit should be available for delivery in 90-120 days after order is placed.

Source of Funding: 40.000.7420

Alternatives Considered: N/A